



# Will Distel CV

## Education



## Employment

### Greene Fire

*Business Development Manager – QLD & NT*

April 2016 – Present

Responsible for the growth of Greene Fire in Queensland and Northern Territory.

### Coopers Fire

*Business Development Manager*

October 2015 – April 2016

Responsible for the growth of Coopers Fire business in Queensland

### Australian Pressure Testing Services (APTS)

*East Coast Operations Manager*

February 2013 – March 2015

Developed an operational team who now set the benchmark on excellence. Successfully achieved autonomy in our east coast operations (previously run from WA). Management of 120 personnel through 7 direct reports. Grew the east coast revenue ten fold. Established an APTS presence in Queensland after 5 years of loss. Achieved preferred supplier status for Monadelphus, Thiess and APA.

### All So Cool

*Business Growth/Operations Manager*

October 2011 – February 2013

Developed and implemented a growth plan. Modernised operational structure. Implemented a client interaction software package

### Colt International

*Business Development/State Manager*

January 2009 – September 2011

Established brand awareness in the state. Awarded the Cairns Hospital, Brisbane Airport and QUT Machine shop refurbishment projects.

### RYKAR Industries

*General Manager/Proprietor*

July 2004 – January 2009

Establish and managed an environmentally focused engineering and fabrication business.

